



County of Cayuga Health Insurance Consortium
Board of Directors
Meeting Minutes of September 26, 2019

Members Present: Lynn Marinelli, Eric Zizza, Bob Gauthier, Wanda Jakaub, & Sean Corcoran

Other Present: Judy Tyo (USI), Greg McLoughlin (USI), Zachary Zuckerman (USI), Jim Orman, Nicole Sedorus, Cortney Haberlau, Kristy Capone, Todd Webb (City of Auburn), Chuck Guild (CSEA), Terry Debiaw, and Brian Schenck (County Sheriff)

Meeting called to order at 9:15 a.m. – Did not have a full quorum to start. Had to wait for 2 people.

- ***Motion to approve consent agenda and previous minutes by L. Marinelli and seconded by S. Corcoran. Motion carried.***

- ***Motion to amend July 25, 2019 minutes to change the spelling of Gadsby to GASB under the Insero to Present Brief Overview section by B. Gauthier and seconded by L. Marinelli. Motion carried.***

- **USI -**
 - ***Financial Update*** – Financial update was presented by Judy Tyo of USI - ***Notes attached.***
 - Discussed high claimants – bulk of the high claimants are in the active population

 - ***Premium Equivalent Update*** – Presented by Judy Tyo of USI - ***Notes attached.***
 - Will receive finalized rates at the October meeting
 - Items that will need to be reviewed before finalizing projections:
 - Stop loss renewal
 - Identification of any enrollment and plan changes or negotiated incentives.
 - Large claimant review and impact
 - Rate increase could be as high as 15.86%

- **Board Decision on Blue4U** –
 - Population Health Management – Discussed the need to create a culture of preventative care management. Start with Blue4U Max program and eventually move to a more aggressive plan.
- ***Motion to approve the Blue4U Max Outcomes Based program, with incentives, which requires meeting 3 out of 5 measures and/or completing a required 30 minute coaching call by L. Marinelli and seconded by W. Jakaub. Motion carried.***
- **Old Business**
 - **Sub-Committee: Regarding Wellness Issues** –
 - **Article 47** –
 - Discussed the possibility of filing an application for a Certificate of Authority.
 - Reviewed the requirements of the application packet.
 - USI can facilitate the process.
 - Judy Tyo will get an estimate on the cost of this process.
 - Also may need the assistance of an attorney and/or a certified public accountant.
 - The state may provide grants to apply – Lynn Marinelli will look into it.
 - Decided that the Consortium will need to explore all of the costs associated with the cost before proceeding.
- **New Business**
- **Future Agenda Items/Board Member Concerns**
- **Adjournment**
 - ***Motion to adjourn at 10:50 a.m. by S. Corcoran and seconded by L. Marinelli. Motion carried.***

Next meeting scheduled for Thursday, October 24, 2019 at 9:00 am at the Natural Resource Center (Soil and Water) – Conference Room.

Meeting Minutes

| | | | |
|------------------|--|-------------|--------------------------------|
| Subject | Health Plan Financials | Date | 9/26/2019 Board Meeting |
| Attendees | | | |
| | USI Insurance: Judy Tyo/Greg McLoughlin/Zach Zuckerman | | |

| Key Points Discussed | | | |
|----------------------|--|--|------------------------|
| No. | Topic | Highlights | |
| 1. | Medical Financial Review 1/1/2019- 8/31/2019 | <ul style="list-style-type: none"> • # of employees/retirees decreased 1% • # of members decreased 2% • Total per member plan costs increased 10%; • Large Claimants: 36 claimants over \$50,000; 2 claimants have exceeded the stop loss deductible with reimbursement of \$47,031 • Cash Cap deficit is \$1,070,518 | |
| 2. | 2020 Preliminary Rates | <ul style="list-style-type: none"> • Preliminary rate increase is at 15%; will be updated and finalized in October | |
| Action Plan | | | |
| No. | Action Item(s) | Owner | Target Date |
| 1. | Review of NYS DFS Reporting | USI/CCC | Ongoing |
| 2. | Article 47 Review for possible application for Certificate of Authority – USI to provide projected costs for professional services | USI | November Board Meeting |
| 3. | Final Rates Provided and Board Vote | USI/CCC | October Board Meeting |
| 4. | Implementation of Blue4U | CCC | In Process |
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| Information Distributed |
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| Insurance Presentation |