



**County of Cayuga Health Insurance Consortium**  
**Board of Directors**  
**Meeting Minutes of April 25, 2019**

**Members Present:** Eric Zizza, Dan DoBell, Lisa Miller, Bob Gauthier, Lynn Marinelli & Ben Vitale

**Other Present:** Judy Tyo (USI), Terry Debiaw, Nicole Sedorus, Cortney Haberlau, Kristy Capone, JoAnn Hildebrant, Christopher Palermo, MaryBeth Leeson, Pam Landon, Nate Garland, Dr. Nick Massa (Excellus), Lindsey Lehmann (Excellus), Jessica Willey (Excellus), and Brian McNaney (Excellus)

Meeting called to order at 9:07 a.m.

- ***Motion to approve consent agenda and previous minutes by B. Gauthier and seconded by B. Vitale. Motion carried.***
- **Excellus Utilization Review** – Presented by Jessica Willey, Dr. Nick Massa, Lindsey Lehmann, and Brian McNaney all of Excellus – Presentation attached
  - **Highlights** –
    - Cayuga County saw a 14% increase in plan cost per member per month between the prior and current period.
    - High cost claimants > \$100,000 increased from 10 to 22 between the prior and current period.
    - Plan Cost associated with these members increased by \$1.5 million.
    - Continue to promote MDLIVE for telemedicine services
- **USI** -
  - **Financial Review** – Financial update was presented by Judy Tyo of USI - ***Notes attached.***
  - **Quarterly Review of Fiscal Budget Results** – Presented by Judy Tyo of USI - ***Notes attached.***
  - **Topics for Discussion**– Presented by Judy Tyo of USI - ***Notes attached.***
    - Amendment to the Municipal Agreement
      - Status on Execution – Still being passed around for signatures

- Blue4U has changed to Integrated Health 21
  - Review costs
  - Recommend to begin screenings in September
- CanaRX
  - Judy will set up a conference call with a USI attorney and County and City attorneys to discuss and answer any questions they may have.
- Change the May meeting from May 23<sup>rd</sup> to May 30<sup>th</sup> – All agreed

- **Old Business**

- **New Business**

- Audit RFP – all decided to keep the contract current with Insero and move forward for another year and possibly review an RFP in the future.
- Ben asked to receive yearly or quarterly statements from the treasurer's office and MaryBeth Leeson from Treasurer's office said she would work on that.

- **Future Agenda Items/Board Member Concerns**

- **Adjournment**

- *Motion to adjourn at 10:59 a.m. by B. Gauthier and seconded by D. DoBell  
Motion carried.*

**Next meeting scheduled for Thursday, May 30, 2019 at 9:00 am at the Natural Resource Center (Soil and Water) – Conference Room.**

## Meeting Minutes

<b>Subject</b>	<b>Health Plan Financials</b>	<b>Date</b>	<b>4/25/19 Board Meeting</b>
<b>Attendees</b>			
	USI Insurance: Judy Tyo		

Key Points Discussed			
No.	Topic	Highlights	
1.	Medical Financial Review 1/1/2019 -3/31/2019	<ul style="list-style-type: none"> <li>• # of employees/retirees decreased 1%</li> <li>• # of members decreased 2%</li> <li>• Total per member plan costs decreased 3%;</li> <li>• Premiums provided a negative balance of \$7,260 when compared to total plan costs through 3/31/2019;</li> <li>• Large Claimants: Five claimants over \$50,000</li> <li>• Cash Cap deficit is \$422,136</li> <li>• Increase in specialty drugs is present</li> </ul>	
2.	2019 YTD Fiscal Budget	<ul style="list-style-type: none"> <li>• Projections annualized with data through 3/31/19 provides a projected Net Income of \$23,408</li> </ul>	
Action Plan			
No.	Action Item(s)	Owner	Target Date
1.	Review of NYS DFS Reporting	Cayuga County	Ongoing
2.	Article 47 Review for possible application for Certificate of Authority	USI/CCC	Ongoing
3.	Request Blue4U screenings for September	USI	Completed
4.	Specialty Copay Assistance Program Proposed Effective Date	USI/Excellus	Awaiting response from Excellus
5.	Decision on Blue4U options	CCCI	Next Board Meeting
4..	Municipal Agreement Amendment to define enrollment changes during the fiscal year; updated with changes	USI	Sent to Board Members for signature – In process

Information Distributed
Insurance Presentation