



## **County of Cayuga Health Insurance Consortium**

### **Board of Directors**

### **Meeting Minutes of March 28, 2019**

**Members Present:** Eric Zizza, Dan DoBell, Lisa Miller, Wanda Jakaub, Sean Corcoran, Bob Gauthier, Lynn Marinelli & Ben Vitale

**Other Present:** Judy Tyo (USI), Terry Debiaw, Jim Orman, Nicole Sedorus, Cortney Haberlau, Todd Webb, & Kristy Capone

Meeting called to order at 9:04 a.m.

- ***Motion to approve consent agenda and previous minutes by L. Marinelli and seconded by D. DoBell. Motion carried.***
  
- **USI -**
  - ***Financial Update*** – Financial update was presented by Judy Tyo of USI - ***Notes attached.***
  
  - ***USI Resources/Services Entities Meeting Update*** – Presented by Judy Tyo of USI - ***Notes attached.***
  
  - ***Topics for Discussion***– Presented by Judy Tyo of USI - ***Notes attached.***
    - Amendment to the Municipal Agreement
      - Status on Execution – Still being passed around for signatures
    - USI Resources/Employee Engagement
      - A meeting is scheduled for April 2<sup>nd</sup> at 10:00 to review USI Resources available to all entities of the Consortium
    - CanaRX
      - CanaRX has responded to the FDA Warning Letter. Copy of the response can be provided.
      - Judy will set up a conference call with a USI attorney and board to discuss and answer any questions we may have.
    - Excellus Utilization Review
      - Will present to the Board at the April meeting.

- **Old Business**

- Lynn asked if the County could offer Medicare Advantage Plan and PPO plan to those that qualify. – Judy said yes for the Medicare Advantage Plan and the PPO should also be available, but might need a little time on that one.
- Question asked about where we stand with Oswego's interest in joining the Consortium. Judy stated there is no current update.

- **New Business**

- Eric stated he received an audit engagement letter from Insero and signed it and gave a copy to the Treasurer (Jim Orman) for filing.
- Ben made a comment regarding the fund balance on our account and that we should look further into setting goals for that fund balance.
- There was also discussion that we should start getting quarterly financial reports from MaryBeth for review.
- Jim Orman also presented a copy of a letter of thanks from Coe Ecker regarding Cortney Haberlau and her wonderful job performance. (Letter presented and read)

- **Future Agenda Items/Board Member Concerns**

- Discuss future agenda item to discuss in April – whether to develop an RFP or check prices with current auditor.

- **Adjournment**

- *Motion to adjourn at 9:48 a.m. by D. DoBell and seconded by L. Marinelli.  
Motion carried.*

**Next meeting scheduled for Thursday, April 25, 2019 at 9:00 am at the Natural Resource Center (Soil and Water) – Conference Room.**

## Meeting Minutes

<b>Subject</b>	Health Plan Financials	<b>Date</b>	3/28/19 Board Meeting
<b>Attendees</b>	USI Insurance: Judy Tyo		

Key Points Discussed		
No.	Topic	Highlights
1.	Medical Financial Review 1/1/2019 -2/28/2019	<ul style="list-style-type: none"> <li>• # of employees/retirees decreased 1%</li> <li>• # of members decreased 2%</li> <li>• Total per member plan costs decreased 4%;</li> <li>• Premiums provided a negative balance of \$178,448 when compared to total plan costs through 2/28/2019;</li> <li>• Large Claimants: Two claimants over \$50,000</li> </ul>
2.	YTD Cash Cap Deficit Update	<ul style="list-style-type: none"> <li>• The deficit through 2/28/19 is \$654,982</li> </ul>

Action Plan			
No.	Action Item(s)	Owner	Target Date
1.	Review of NYS DFS Reporting	Cayuga County	Ongoing
2.	Article 47 Review for possible application for Certificate of Authority	USI/CCC	Ongoing
3.	Request for Updated Comparison of Tompkins County to Cayuga County	USI	Completed
4.	Set meeting request to all entities for review of USI Resources	USI	Completed – Set for 4/2/19
4..	Municipal Agreement Amendment to define enrollment changes during the fiscal year; updated with changes	USI	Sent to Board Members for signature

Information Distributed
Insurance Presentation