



County of Cayuga Health Insurance Consortium
Board of Directors
Meeting Minutes of July 25, 2019

Members Present: Eric Zizza, Lisa Miller, Ben Vitale, Bob Gauthier, & Sean Corcoran

Other Present: Judy Tyo (USI), Greg McLoughlin (USI), Zachary Zuckerman (USI), Jerry Mickelson (Insero & Co., CPA), Jim Orman, Nicole Sedorus, Pam Landon, Cortney Haberlau, Kristy Capone, Terry Debiaw, Chuck Guild (CSEA), and Fran Mitchell

Meeting called to order at 9:12 a.m. – Began with Presentations and then approved consent agenda and previous minutes.

- ***Motion to approve consent agenda and previous minutes by B. Vitale and seconded by S. Corcoran. Motion carried.***

- **Insero To Present Brief Overview of 2018 Draft Audit** – Jerry Mickelson of Insero & Co., CPA was present to answer any questions the Board had regarding the audit.
 - Ben asked a question about a new GASB ruling and how it would effect the Consortium. Judy basically stated that GASB rules over entities but not Consortiums and we should not see any effect.

- ***Motion to approve the 2018 audit as presented by B. Gauthier and seconded by S. Corcoran. Motion carried.***

- **USI** -
 - **Financial Update** – Financial update was presented by Judy Tyo of USI - ***Notes attached.***
 - Made a note that we may have one more person hit stop loss this year.

- **Old Business**
 - **Article 47 Discussion** –What our plan is moving forward
 - Benefits of us getting Article 47 or not (20% Rx discount and not having to pay Health Insurer fee)
 - Whether or not the State (Ins. Dept.) will be flexible at all (may waive numbers of participants if we have enough money reserved)
 - Ability to add smaller entities (Towns and Villages)

- **New Business**

- **Future Agenda Items/Board Member Concerns**
 - 2020 Projected budget – 1st draft
 - Recommendations from Mark Converse from USI regarding a Population Health Management update.
 - Follow up on Article 47

- **Adjournment**
 - *Motion to adjourn at 10:00 a.m. by B. Gauthier and seconded by S. Corcoran. Motion carried.*

Next meeting scheduled for Thursday, August 29, 2019 at 9:00 am at the Natural Resource Center (Soil and Water) – Conference Room.

Meeting Minutes

Subject	Health Plan Financials	Date	7/25/2019 Board Meeting
Attendees	USI Insurance: Judy Tyo		

Key Points Discussed

No.	Topic	Highlights
1.	Medical Financial Review 1/1/2019- 6/30/2019	<ul style="list-style-type: none"> • # of employees/retirees decreased 1% • # of members decreased 2% • Total per member plan costs increased 7%; • Large Claimants: 23 claimants over \$50,000; 1 claimant has exceeded the stop loss deductible with reimbursement of \$28,121 • Cash Cap deficit is \$817,776
2.	2020 Preliminary Rates	<ul style="list-style-type: none"> • Will be provided at August Board Meeting

Action Plan

No.	Action Item(s)	Owner	Target Date
1.	Review of NYS DFS Reporting	Cayuga County	Ongoing
2.	Article 47 Review for possible application for Certificate of Authority	USI/CCC	Ongoing
3.	Request Blue4U screenings for September Implementation	USI/CCC	On hold until PHM Presentation at the next Board Meeting
4.	Specialty Copay Assistance Program Proposed Effective Date	USI/Excellus	Awaiting response from Excellus
5.	Decision on Wellness Options/Incentives	CCC	August Board Meeting
4..	Population Health Management Recommendations	USI/CCC	Will be provided at August Meeting

Information Distributed

Insurance Presentation
