



## **County of Cayuga Health Insurance Consortium**

### **Board of Directors**

### **Meeting Minutes of July 25, 2019**

**Members Present:** Eric Zizza, Lisa Miller, Ben Vitale, Bob Gauthier, & Sean Corcoran

**Other Present:** Judy Tyo (USI), Greg McLoughlin (USI), Zachary Zuckerman (USI), Jerry Mickelson (Insero & Co., CPA), Jim Orman, Nicole Sedorus, Pam Landon, Cortney Haberlau, Kristy Capone, Terry Debiaw, Chuck Guild (CSEA), and Fran Mitchell

Meeting called to order at 9:12 a.m. – Began with Presentations and then approved consent agenda and previous minutes.

- ***Motion to approve consent agenda and previous minutes by B. Vitale and seconded by S. Corcoran. Motion carried.***
- **Insero To Present Brief Overview of 2018 Draft Audit** – Jerry Mickelson of Insero & Co., CPA was present to answer any questions the Board had regarding the audit.
  - Ben asked a question about a new Gadsby ruling and how it would effect the Consortium. Judy basically stated that Gadsby rules over entities but not Consortiums and we should not see any effect.
- ***Motion to approve the 2018 audit as presented by B. Gauthier and seconded by S. Corcoran. Motion carried.***
- **USI** -
  - **Financial Update** – Financial update was presented by Judy Tyo of USI - ***Notes attached.***
    - Made a note that we may have one more person hit stop loss this year.
- **Old Business**
  - **Article 47 Discussion** –What our plan is moving forward
    - Benefits of us getting Article 47 or not (20% Rx discount and not having to pay Health Insurer fee)
    - Whether or not the State (Ins. Dept.) will be flexible at all (may waive numbers of participants if we have enough money reserved)
    - Ability to add smaller entities (Towns and Villages)

- **New Business**
  
- **Future Agenda Items/Board Member Concerns**
  - 2020 Projected budget – 1<sup>st</sup> draft
  - Recommendations from Mark Converse from USI regarding a Population Health Management update.
  - Follow up on Article 47
  
- **Adjournment**
  - *Motion to adjourn at 10:00 a.m. by B. Gauthier and seconded by S. Corcoran. Motion carried.*

**Next meeting scheduled for Thursday, August 29, 2019 at 9:00 am at the Natural Resource Center (Soil and Water) – Conference Room.**

## Meeting Minutes

<b>Subject</b>	<b>Health Plan Financials</b>	<b>Date</b>	<b>7/25/1919 Board Meeting</b>
<b>Attendees</b>			
	USI Insurance: Judy Tyo		

Key Points Discussed		
No.	Topic	Highlights
1.	Medical Financial Review 1/1/2019- 6/30/2019	<ul style="list-style-type: none"> <li>• # of employees/retirees decreased 1%</li> <li>• # of members decreased 2%</li> <li>• Total per member plan costs increased 7%;</li> <li>• Large Claimants: 23 claimants over \$50,000; 1 claimant has exceeded the stop loss deductible with reimbursement of \$28,121</li> <li>• Cash Cap deficit is \$817,776</li> </ul>
2.	2020 Preliminary Rates	<ul style="list-style-type: none"> <li>• Will be provided at August Board Meeting</li> </ul>

Action Plan			
No.	Action Item(s)	Owner	Target Date
1.	Review of NYS DFS Reporting	Cayuga County	Ongoing
2.	Article 47 Review for possible application for Certificate of Authority	USI/CCC	Ongoing
3.	Request Blue4U screenings for September Implementation	USI/CCC	On hold until PHM Presentation at the next Board Meeting
4.	Specialty Copay Assistance Program Proposed Effective Date	USI/Excellus	Awaiting response from Excellus
5.	Decision on Wellness Options/Incentives	CCC	August Board Meeting
4..	Population Health Management Recommendations	USI/CCC	Will be provided at August Meeting

Information Distributed
Insurance Presentation