



2019 Tentative Budget

Presentation to the Legislature
October 30, 2018

J. Justin Woods, JD, MPA
County Administrator



1st

Thank You!

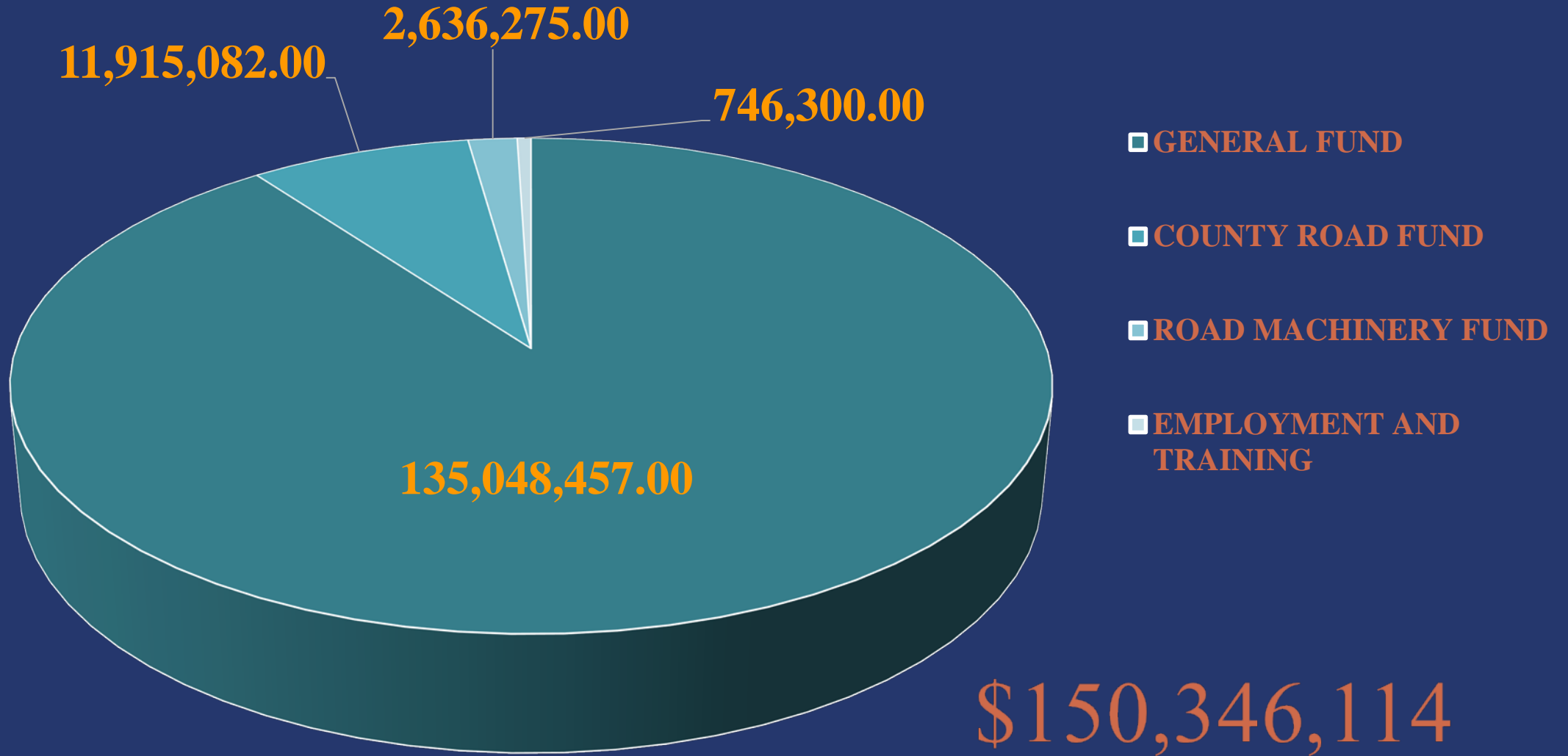
2018 – A Year in Review

- NYS Deferred Comp Plan
- Broadband
- CGR Report – Analysis & Recommendations
- Bridge Financing of Aurora Water
- County Office Building - Drainage Project
- Janus Compliance
- Shared Services Plan
- New Website
- Codification of County Laws
- DPW Law
- Reorganized Admin Office
- Secured Canal Corp partnership in Port Byron
- Workers Comp Savings

2019 Budget Goals

- Remain Below Projected Tax Cap - 3.08%
- Utilize Tax Levy
- Continue Managing Fund Balances Per County FB Policy
- Focus Capital Investments in Infrastructure & Equipment
- Strategic Investments in County Operations
 - DPW
 - Finance
 - HR & Payroll
 - IT
 - EMO

2019 Tentative Appropriations



Basic Financial View of Cayuga County

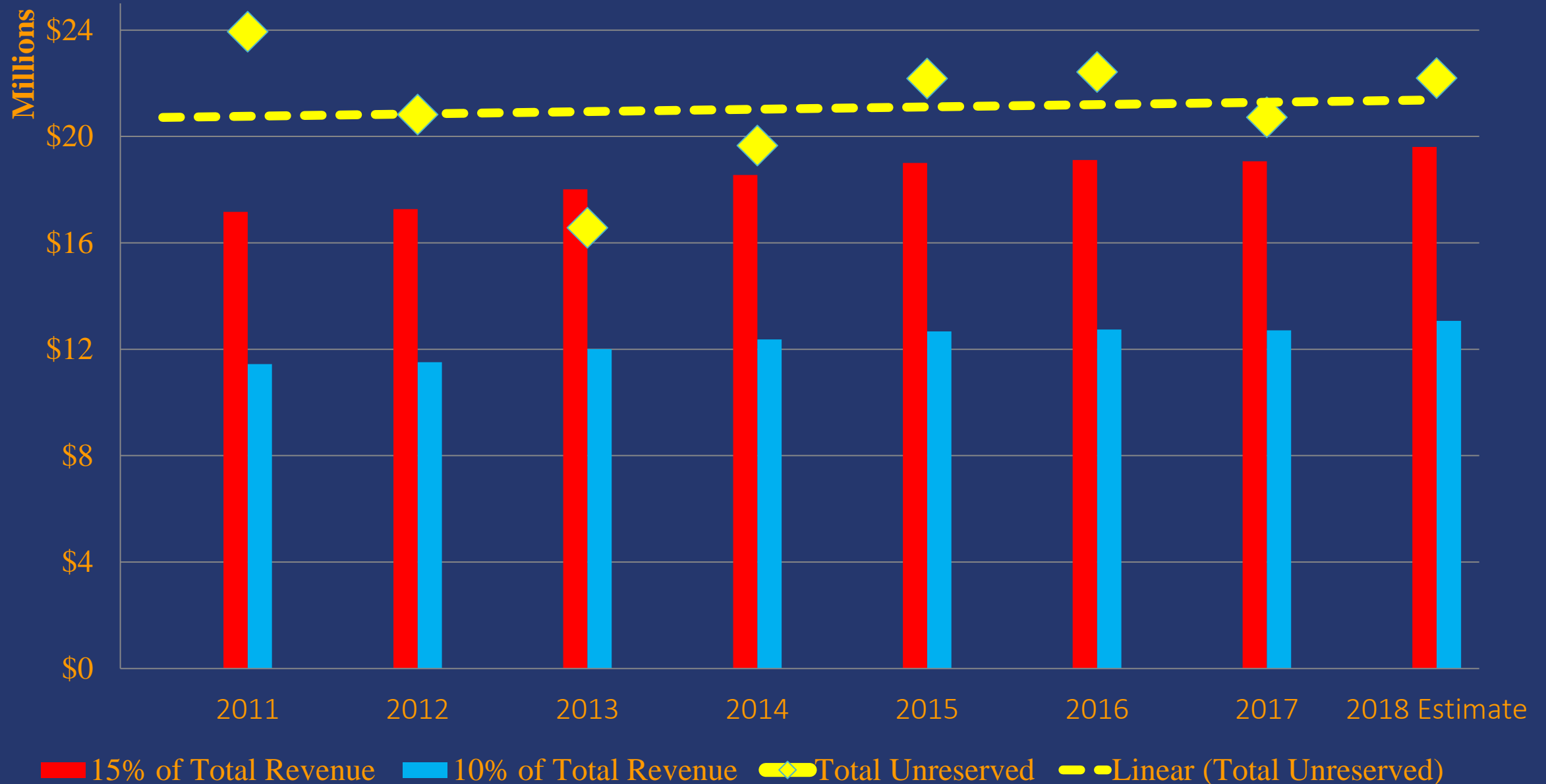
- Unrestricted Fund Balance at end of 2018 (projected)

Fund	Projected 2018
A	\$22,200,000
D	\$1,100,000
DM	\$1,000,000
Total	\$24,300,000

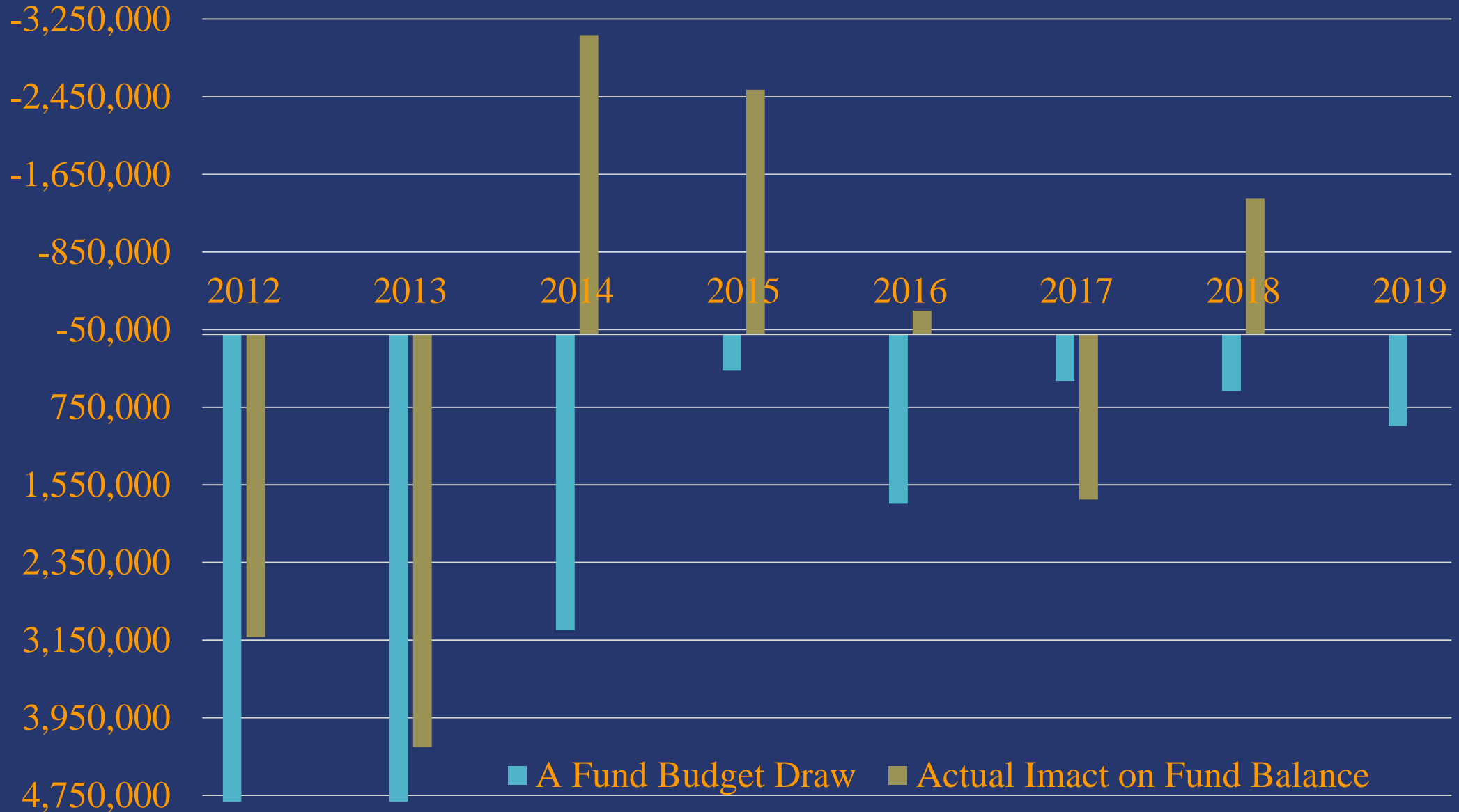
- Proposed Appropriations - \$150,346,114

GENERAL FUND	135,048,457.00
COUNTY ROAD FUND	11,915,082.00
ROAD MACHINERY FUND	2,636,275.00
EMPLOYMENT & TRAINING	746,300.00
GRAND TOTAL ALL FUNDS	150,346,114.00

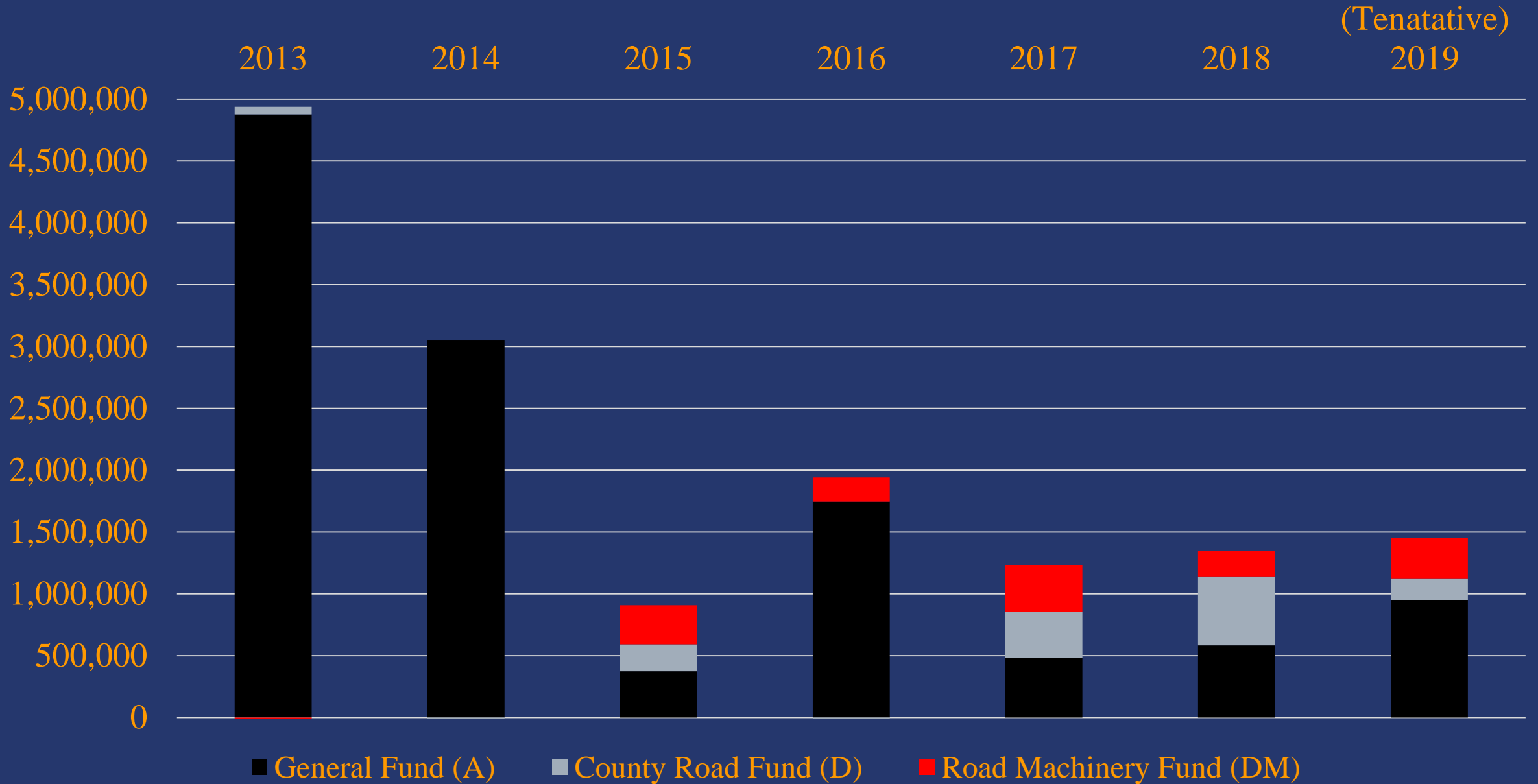
High/Low Fund Balance Policy v. Actual A Fund Balance



A Fund Budgeted Draw v Actual Impact on Fund Balance



Budgeted Fund Balance Draws 2013-Present

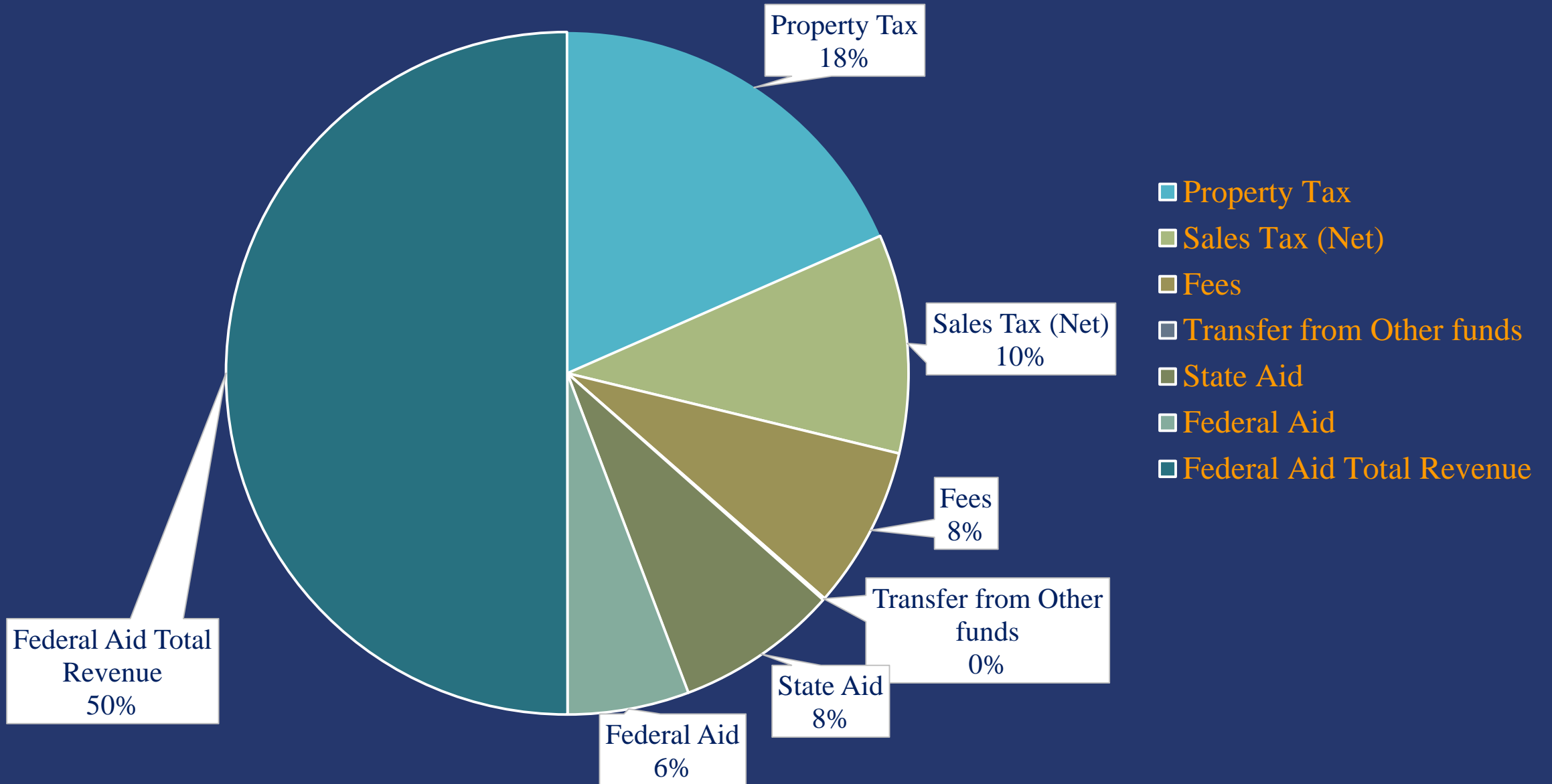


CAYUGA COUNTY
TENTATIVE BUDGET

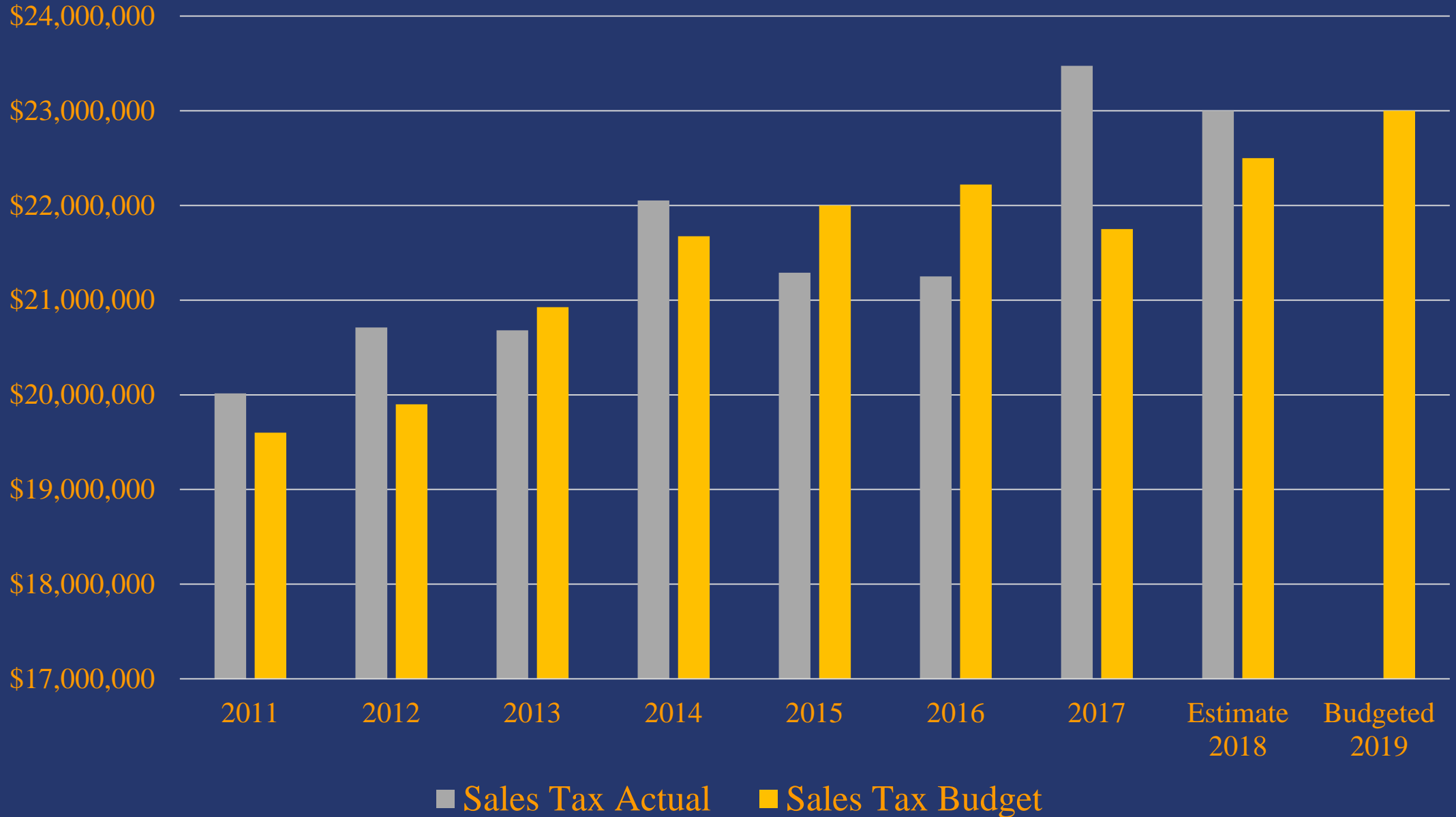
2019

	TOTAL	OTHER	INTERFUND	USE/INCREASE	TOTAL
	APPROPRIATIONS	REVENUE	REVENUES	FUND BALANCE	REVENUE
GENERAL FUND	135,048,457.00	93,156,711.00		945,536.00	94,102,247.00
COUNTY ROAD FUND	11,915,082.00	4,539,392.00	7,200,000.00	175,690.00	11,915,082.00
ROAD MACHINERY FUND	2,636,275.00	2,308,000.00	0.00	328,275.00	2,636,275.00
EMPLOYMENT & TRAINING	746,300.00	746,300.00	0.00	0.00	746,300.00
GRAND TOTAL ALL FUNDS	150,346,114.00	100,750,403.00	7,200,000.00	1,449,501.00	109,399,904.00
TOTAL REAL PROPERTY TAX LEVY FOR BUDGETARY PURPOSES					\$ 40,946,210.00

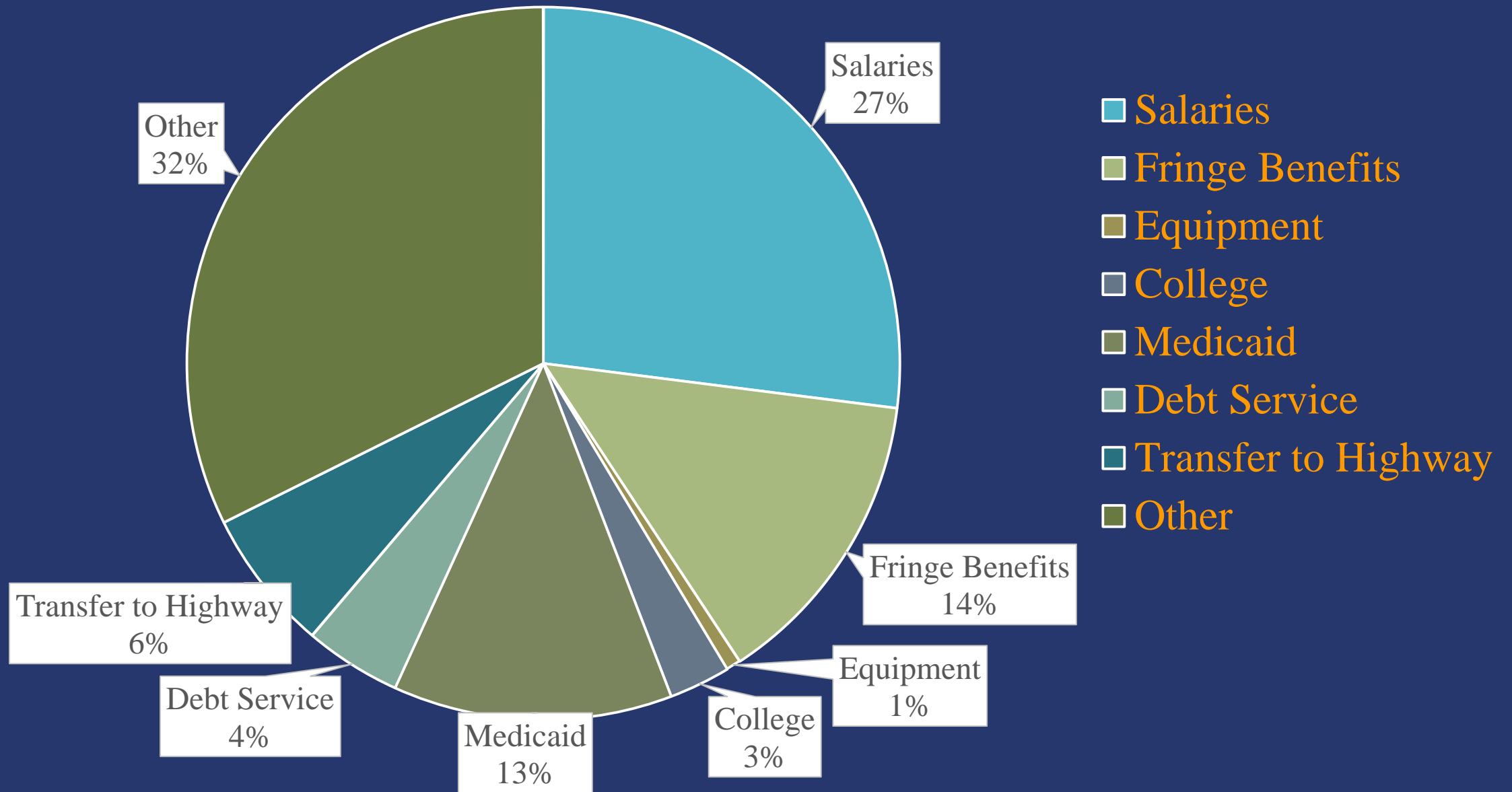
2019 Tentative General Fund Revenue



Sales Tax Revenue v Budgeted



2019 Tentative General Fund Expenses



Budget Pressures

- 10% in Health Insurance - \$900,000
- 53 Weeks – Extra Medicaid Payment - \$300,000
- Decreased Use of D Fund Draw - \$300,000 More from A Fund
- Anticipated Salary Adjustments for Union/Non-Union Employees

Budget Enhancers

- Sales Tax Trending Strong – Budgeted \$750,000 more to \$23M
Budgeting Flat with 2 years performance
Being driven by Inflation –
Motor Fuel Sales Tax Up 18.3% thru Sept 2018
- 911 Operations Grant Offset Operating Expenses - \$550,000
- ILS Enhanced Aid - Realign Assigned Counsel/Youth Bureau Expenses Reducing General Fund Impact > \$185,000
- Workers Comp Savings - \$150,000 /year for 2 years

Positions

Purchasing Director - \$65k

Sr. Human Resource
Associate - \$42k

Principal Computer
Technician - \$62k

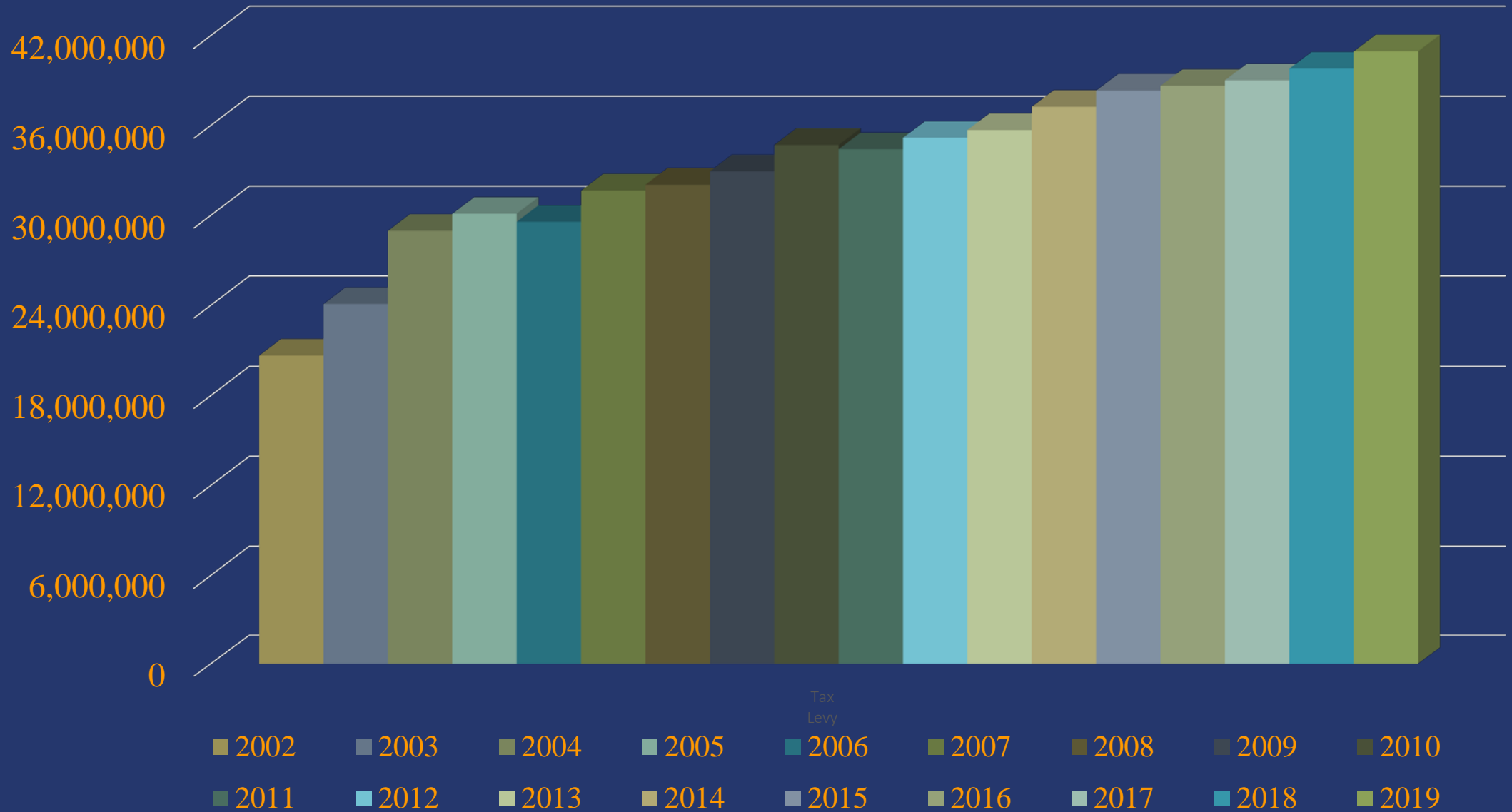
MEO Heavy - \$43.5k

MEO Medium - \$42k

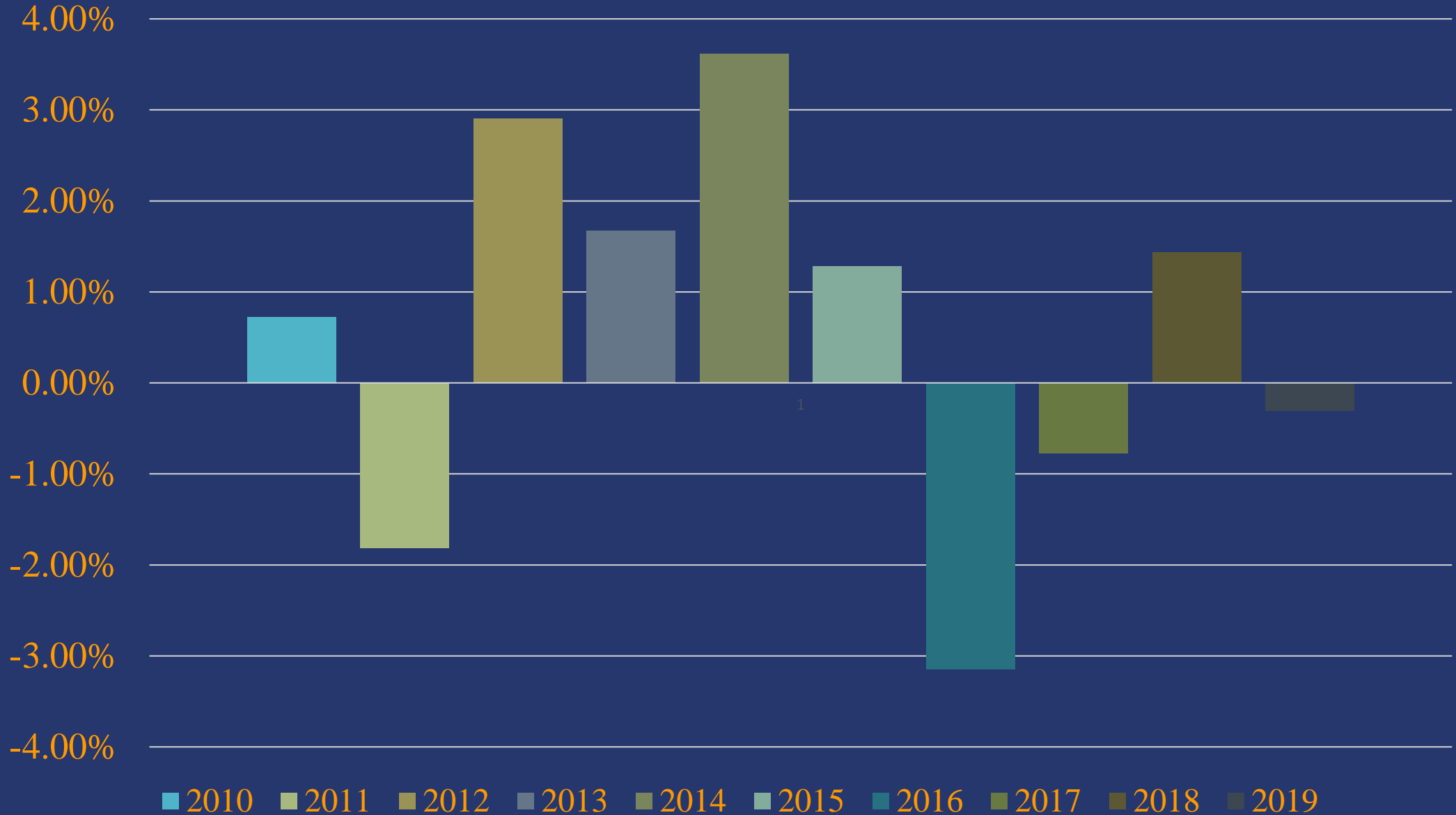
2 contracted positions in
County Attorney's Office –
shifted to PT Employees

Restored Funding for EMO
Director from \$30k to \$65k.

Tax Levy, 2002 - 2019



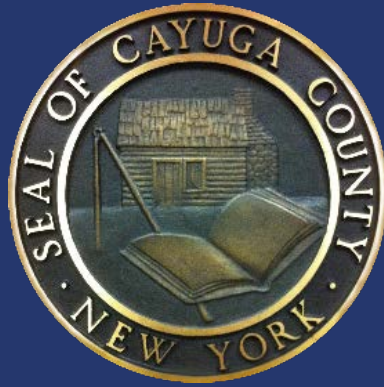
Tax Rate % of Change 2010-2019



Conclusion

- Responsible Budget
- Strategic Capital & Organizational Investments
- Maintains Adequate Fund Balance & Reserves
- Following the 2018 Audits
- Recommend Additional \$2M Appropriation split between the Highway & Building Reserve Accounts

- Next Steps – Set Preliminary Budget (15 Days)
- Ways & Means Workshops Nov. 1 & 8
- W& M to Adopt Preliminary- Budget November 13
- Legislature Public Hearing – November 27



Questions?

Thank You
For Your Support & Vision